

The Americas' Fastest-Growing Companies 2024¹

INTRODUCTION

For the fifth time, The Financial Times and Statista are looking for the fastest growing companies in north and south America – The Americas' Fastest Growing Companies 2024. **The 500 companies with the strongest revenue growth between the years 2019 and 2022** will be featured in a Financial Times special report and on FT.com in April 2024. Innovative and fast-growing companies are the driving force of the international economy in the 21st century. They generate jobs and sustain market competitiveness. Exploring and making these exceptional performances publicly visible is the aim of The Americas' Fastest Growing Companies 2024 ranking.

Potential candidates will be contacted by Statista and may also register for inclusion in the ranking by **30th November, 2023**.

Further information pertaining to the The Americas' Fastest Growing Companies 2024 methodology, terms of participation and contact information can be found on our dedicated website at statista.com/page/ft-the-americas.

Please note:

To complete the survey, you will need the following information:

- Revenues 2019 and revenues 2022
- No. of employees in 2019 and 2022
- Founding year
- Information on recent acquisitions

You may consider collecting this information prior to starting the survey.

ELIGIBILITY CRITERIA

We will start with some basic questions to make sure that your company meets the criteria to be included in the The Americas' Fastest-Growing Companies 2024 project.

I. In 2019, your company generated revenue of at least US\$100,000.¹

☐ Yes ☐ No

II. In 2022, your company generated revenue of at least US\$1.5 million.¹

☐ Yes ☐ No

III. The candidate company is 50% or more owned by another company ("parent" company).²

☐ Yes ☐ No

IIIa. The candidate company is 50% or more owned by an investment fund or a private equity

☐ Yes ☐ No

IIIb. The "parent" company has only administrative functions and does not generate significant revenue

☐ Yes ☐ No

IV. Is the company headquartered in north or south America?

☐ Yes ☐ No

In which north American or south American³ country is your headquarters located?

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Supplementary question: Is your company listed on an American stock exchange?

☐ Yes ☐ No

If yes, on which American stock exchange is your company listed?

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¹ Non-US dollars countries: average currency value equivalent over the course of the relevant fiscal year

² See Note on Independence

³ These countries are eligible to participate: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay, Venezuela, Belize, Canada, Costa Rica, Dominican Republic, Guatemala, Honduras, Mexico, Nicaragua, Panama, USA.

INFORMATION ABOUT YOUR COMPANY

Please state the complete **legal name, the brand, and the VAT identification number** of your company as well as the industry in which it predominantly operates.

Company legal name

Please state the name of your company **brand** or the name you would like to appear in the list.

Company brand name

Please state the unique **Tax ID number** of the company⁴.

Tax Id number

⁴for Argentina: CUIT number;
for Brazil: CNPJ number;
for Canada: BN number;
for Chile: RUT number;
for Colombia: NIT number;
for Dominican Republic: RNC number
for Ecuador: RUC number;
for Mexico: RFC number;
for Paraguay: RUC number;
for Peru: RUC number;
for Uruguay: RUC number;
for USA: TIN number.

INFORMATION ABOUT YOUR COMPANY

Industry:

- ☐ Advertising & Marketing
- ☐ Aerospace & Defence
- ☐ Agriculture, Forestry & Fishing
- ☐ Apparel & Fashion
- ☐ Automotive
- ☐ Chemicals
- ☐ Construction & Engineering
- ☐ E-commerce
- ☐ Education & Social Services
- ☐ Electrical Manufacturing
- ☐ Employment Services
- ☐ Energy & Utilities
- ☐ Fintech, Financial Services & Insurance
- ☐ Food & Beverages
- ☐ Health Care & Life Sciences
- ☐ Hospitality & Travel
- ☐ IT & Software
- ☐ Legal & Accounting Services
- ☐ Leisure & Entertainment
- ☐ Logistics & Transportation
- ☐ Management consulting
- ☐ Manufacturing
- ☐ Mechanical & Plant Engineering
- ☐ Media & Telecommunications
- ☐ Metals & Mining
- ☐ Pharmaceuticals & Cosmetics
- ☐ Professional, Scientific & Technical Services
- ☐ Public Sector & Infrastructure
- ☐ Real estate
- ☐ Retail
- ☐ Waste Management & recycling
- ☐ Wholesale

Other:

INFORMATION ABOUT YOUR COMPANY

Please state your company address details below.

Please note: In case your company has multiple locations, provide the details of your headquarters.

Street

City

Postcode

Country

Website

Please enter the founding month and year of your company:

Month founded Year founded

Please describe the business activity of your company in two short sentences (e.g. unique or distinctive features, leading in a certain area, specialisations, etc.):

INFORMATION ON REVENUE

Please indicate the annual net revenue of your company for the legal years 2019 and 2022.

Please note: Only indicate your net revenue adjusted for returns, excluding value-added tax and solely from business activities (excluding any other operating income) as disclosed in your company report.

Revenue in 2019

Revenue in 2020

Revenue in 2021

Revenue in 2022

Currency

I. Was the revenue of 2019 confirmed by an auditor?

☐ Yes

☐ No

a. Which company audited your revenue of 2019?

b. Are your 2019 revenues data publicly available? If yes, please provide the link to the source:

II. Was the revenue of 2022 confirmed by an auditor?

☐ Yes

☐ No

a. Which company audited your revenue of 2022?

b. Are your 2022 revenues data publicly available? If yes, please provide the link to the source:

INFORMATION ON REVENUE

In case the fiscal year does not coincide with the legal year, please state the corresponding period.
Please choose the fiscal years that fall **predominantly** in the calendar years 2019 and 2022.

Examples of correct fiscal year combinations::
a | 2019: 01/10/2018 - 30/09/2019 e 2022: 01/10/2021 - 30/09/2022
b | 2019: 01/03/2019 - 28/02/2020 e 2022: 01/03/2022 - 28/02/2023

Fiscal year 2019

-

Fiscal year 2022

-

Is the revenue growth in the period considered **primarily organic** (i.e. "internally" stimulated) or inorganic (e.g. acquisition or merger with other companies, sale or rent of real estate assets, interest produced by investments)?

- ☐ Organic growth
- ☐ Inorganic growth

If **inorganic**, please describe in a few sentences:

Has the firm acquired and/or merged with other firms/entities or has been acquired by another firm/entity in 2019-2022?

- ☐ The firm acquired and/or merged with other firms/entities
- ☐ The firm has been acquired by another firm/entity
- ☐ No acquisition nor merger

In case the firm acquired and/or merged with other firms/entities, please write the **name** of the firm that has been acquired/merged, the **year of the acquisition** and the **revenues of the acquired/merged company in the last fiscal year before the acquisition/merger**:

Name of acquired/merged company	Year	Revenues In the previous fiscal year	Currency

In case the candidate company has been acquired by another firm/entity in the time from 2019 to 2022, please state the name of the company that acquired it:

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STAFF INFORMATION AND CONTACT DETAIL

How many **full time employees** in total did you employ at your company?

In case you had no employees in 2019, 2022 or 2023 please state the number of people working for the company, whether employees or not, comprehensive of the management and owners/ founders.

Number of employees as at end of 2019

Number of employees as at end of 2022

Number of employees today (2023)

Please name a **contact person** in your company in case more information is needed:

Title

First name

Surname

Function

Email

Phone No.

CONCLUSION

How did you find out about The Americas' Fastest-Growing Companies 2024 ranking?

- ☐ Invitation Email from Statista
- ☐ Invitation letter from Statista
- ☐ Newsletter of The Financial Times
- ☐ Article on www.ft.com
- ☐ Article on The Financial Times
- ☐ Previous editions of the competition
- ☐ Social media
- ☐ Other newspaper articles
- ☐ Other
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Feel free to make use of the space below for any message or additional information concerning data that you would like to provide us with.

VERIFICATION FORM

All data you provided pertaining to the revenue of your company serves as basis for the calculation of your individual growth rate and thereby the creation of the The Americas' Fastest Growing Companies 2024 ranking.

We want to ensure that only valid figures will be incorporated into our calculations. Therefore, we would like to ask you to verify your company's data. Without this verification we cannot include you in our list, irrespective of your indicated growth rate.

Please print out the form to verify your revenue figures. The form is available at [this link](#).

Please note: The form has to be signed in person by the **Managing Director/CEO** or **Director of Finance/CFO** or a member of your **Executive Committee**.

You may scan the completed form and send it to ft-the-americas@statista.com, or send it by mail to the following address:

(attn. Ms Lisa Dei)

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